



# 2010 GENERAL CONTRACTORS PRICE LIST

## READY MIXED CONCRETE

ALL MIXES ARE PERFORMANCE BASED USING TYPE 10 PORTLAND AND SUPPLEMENTARY CEMENTITIOUS PRODUCTS

### COBOURG & PETERBOROUGH AREAS

**CONCRETE ORDERS:** **COBOURG (905) 372-4326 PETERBOROUGH (705) 748-9442**  
**REGIONAL ADMINISTRATION:** Belleville Sales Administration Telephone (613) 967-0912 Fax (613) 967-2807  
**TORONTO HEAD OFFICE:** Toll Free 1-800-268-6148 Fax (416) 423-6912

| <b>STRENGTH MIXES</b><br>(Includes 20mm Aggregate<br>Maximum 100mm Slump) |                |  |           |                |
|---|----------------|--|-----------|----------------|
|   | 10 Megapascals |  | \$ 124.00 | m <sup>3</sup> |
|   | 15 MPa         |  | 127.00    | m <sup>3</sup> |
|   | 20 MPa         |  | 133.00    | m <sup>3</sup> |
|   | 25 MPa         |  | 141.00    | m <sup>3</sup> |
|   | 28 MPa         |  | 144.00    | m <sup>3</sup> |
|   | 30 MPa         |  | 149.00    | m <sup>3</sup> |
|   | 35 MPa         |  | 157.00    | m <sup>3</sup> |
|   | 40 MPa         |  | 169.00    | m <sup>3</sup> |

| <b>CEMENT SPECIFIED MIXES</b> |                        |  |           |                |
|-------------------------------|------------------------|--|-----------|----------------|
|                               | 15 MPa (250 kg Cement) |  | \$ 139.00 | m <sup>3</sup> |
|                               | 20 MPa (310 kg Cement) |  | 147.00    | m <sup>3</sup> |
|                               | 25 MPa (325 kg Cement) |  | 149.00    | m <sup>3</sup> |
|                               | 30 MPa (355 kg Cement) |  | 154.00    | m <sup>3</sup> |
|                               | 35 MPa (415 kg Cement) |  | 163.00    | m <sup>3</sup> |

| <b>OPSS</b><br>Minimum 3 m <sup>3</sup> load size |        |  |           |                |
|---|--------|--|-----------|----------------|
|   | 15 MPa |  | \$ 154.00 | m <sup>3</sup> |
|   | 20 MPa |  | 161.00    | m <sup>3</sup> |
|   | 25 MPa |  | 163.00    | m <sup>3</sup> |
|   | 30 MPa |  | 169.00    | m <sup>3</sup> |
|   | 35 MPa |  | 177.00    | m <sup>3</sup> |

| <b>SPECIAL CEMENT MIXES</b> | Type 40 & 50 Equivalent (LH & HS) | ADD | \$   |                |
|-----------------------------|-----------------------------------|-----|------|----------------|
|                             |                                   |     | 6.00 | m <sup>3</sup> |

| <b>OBC WALL MIX</b> |                   |                     |           |                |
|---------------------|-------------------|---------------------|-----------|----------------|
|                     | 15 MPa 0.70 W/C   | 180mm Slump Maximum | \$ 134.00 | m <sup>3</sup> |
|                     | 17.5 MPa 0.70 W/C | 180mm Slump Maximum | 137.00    | m <sup>3</sup> |
|                     | 20 MPa 0.70 W/C   | 180mm Slump Maximum | 142.00    | m <sup>3</sup> |

| <b>LEAN MIXES</b><br>(Includes 20mm Aggregate<br>Maximum 100mm Slump) |  |  |           |                |
|---|--|--|-----------|----------------|
|   | 0.7 MPa                                  |  | \$ 114.00 | m <sup>3</sup> |
|   | 2.0 MPa                                  |  | 117.00    | m <sup>3</sup> |
|   | 4.0 MPa                                  |  | 119.00    | m <sup>3</sup> |
|   | 5.0 MPa                                  |  | 119.50    | m <sup>3</sup> |
|   | 7.0 MPa                                  |  | 120.00    | m <sup>3</sup> |
|   | 0.4 MPa Unshrinkable Fill at 150mm Slump |  | 112.00    | m <sup>3</sup> |

| <b>SPECIAL AGGREGATE</b> |             |     |                  |                |
|--------------------------|-------------|-----|------------------|----------------|
|                          | 10 mm Stone | ADD | \$ 10.00         | m <sup>3</sup> |
|                          | 40 mm Stone |     | PRICE ON REQUEST |                |

| <b>CSA SPECIFICATION MIXES</b><br>(Maximum 100mm Slump) | <b>Class of exposure in accordance<br/>with CSA A23.1-04, Table 1 &amp; 2</b> |                   |                   | <b>Strength</b> | <b>W/C Ratio</b> |                |
|---|---|-------------------|-------------------|-----------------|------------------|----------------|
|   |   |                   |                   |                 |                  |                |
| C-XL  |   | Exposures Minimum | 50 MPa at 56 days | .37             | \$ 249.00        | m <sup>3</sup> |
| C-1 S-1   | A1  | Exposures Minimum | 35 MPa            | .40             | 171.00           | m <sup>3</sup> |
| C-2 S-2   | A2  | Exposures Minimum | 32 MPa            | .45             | 157.00           | m <sup>3</sup> |
| C-3 F-1 S-3   | A3  | Exposures Minimum | 30 MPa            | .50             | 155.00           | m <sup>3</sup> |
| C-4 F-2   | A4  | Exposures Minimum | 25 MPa            | .55             | 147.00           | m <sup>3</sup> |

**C.O.D. ORDERS** **ADD \$ 25.00 m<sup>3</sup>**

*CBM reserves the right to increase prices due to project type and/or volume requirements*

Effective January 1, 2010



## 2010 GENERAL CONTRACTORS PRICE LIST

### READY MIXED CONCRETE

ALL MIXES ARE PERFORMANCE BASED USING TYPE 10 PORTLAND AND SUPPLEMENTARY CEMENTITIOUS PRODUCTS

### COBOURG & PETERBOROUGH AREAS

| GROUT MIXES |       |        |           |                |
|-------------|-------|--------|-----------|----------------|
|             | 1 - 1 | 35 MPa | \$ 211.00 | m <sup>3</sup> |
|             | 1 - 2 | 25 MPa | 191.00    | m <sup>3</sup> |
|             | 1 - 3 | 15 MPa | 171.00    | m <sup>3</sup> |
|             | 1 - 4 | 10 MPa | 161.00    | m <sup>3</sup> |

### COST RECOVERY CHARGES

|                             |  |         |                |
|-----------------------------|--|---------|----------------|
| <b>ENVIRONMENTAL CHARGE</b> |  | \$ 4.00 | m <sup>3</sup> |
|-----------------------------|--|---------|----------------|

|                               |                                    |          |                |
|-------------------------------|------------------------------------|----------|----------------|
| <b>CONCRETE COOLING – ICE</b> | Concrete temperatures 25 C to 30 C | \$ 50.00 | m <sup>3</sup> |
|                               | Concrete temperatures under 25 C   | 75.00    | m <sup>3</sup> |

|                        |                                    |          |                |
|------------------------|------------------------------------|----------|----------------|
| <b>WINTER HANDLING</b> | November 1 to April 15 (Inclusive) | \$ 16.00 | m <sup>3</sup> |
|------------------------|------------------------------------|----------|----------------|

|                             |  |                  |                |
|-----------------------------|--|------------------|----------------|
| <b>AFTER HOURS DELIVERY</b> | (For completion of deliveries started between 7:00 a.m. and 5:00 p.m.) |                  |                |
|                             | After 5:00 p.m. and before 9:00 p.m.                                   | \$ 8.00          | m <sup>3</sup> |
|                             | After 9:00 p.m. and before 7:00 a.m.                                   | 16.00            | m <sup>3</sup> |
|                             | Saturdays, Sundays, statutory holidays or other than above             | PRICE ON REQUEST |                |

|                        |   |                          |
|------------------------|---|--------------------------|
| <b>DELIVERY CHARGE</b> | Load sizes 3 m <sup>3</sup> or less   | <b>\$150.00 PER LOAD</b> |
| <b>NOTE:</b>           | Minimum 1 m <sup>3</sup> per load   |                          |
|                        | One part load allowed to finish a pour on orders exceeding 7 m <sup>3</sup> |                          |

|                       |   |  |  |
|-----------------------|---|--|--|
| <b>FUEL SURCHARGE</b> | <p>A Fuel surcharge will appear as a line item on all invoices and it will remain N/C until diesel fuel surpasses \$1.15/L. If and when fuel surpasses \$1.15/L, the fuel charge will be changed from N/C on the invoices to \$1.00 /m<sup>3</sup>.</p> <p>This charge will remain in effect until diesel fuel drops below the \$1.00/L level; if and when this happens the charge will again appear on invoice at N/C until such a time diesel fuel spikes over the \$1.15/L level again, at which point the process will start over again.</p> <p>If diesel fuel increases further above \$1.30/L level, the fuel charge will increase to \$2.00 /m<sup>3</sup> until it dips back below the \$1.15/L level when it will return to \$1.00 /m<sup>3</sup>.</p> <p>Fuel prices will be monitored and surcharges will be applied on a monthly basis using the following website as our reference <a href="http://www.fuelfocus.nrcan.gc.ca">www.fuelfocus.nrcan.gc.ca</a>.</p> |  |  |
|-----------------------|---|--|--|

|                               |   |                           |
|-------------------------------|---|---------------------------|
| <b>RESTRICTED LOAD CHARGE</b> | When Highway Traffic Act restrictions are in effect a Restricted Load Charge will apply | <b>\$ 250.00 PER LOAD</b> |
|-------------------------------|---|---------------------------|

|                                 |  |  |  |
|---------------------------------|--|--|--|
| <b>POUR CANCELLATION CHARGE</b> | A minimum \$600 charge will apply to all pour cancellations. This charge includes expenses incurred for the first RMTO, Plant Manager and Loader Operator. For each additional RMTO an additional \$200 charge will apply. Notice must be given one day prior to pour to avoid this cancellation charge. |  |  |
|---------------------------------|--|--|--|

|                                  |  |                           |
|----------------------------------|--|---------------------------|
| <b>ADDITIONAL UNLOADING TIME</b> | 90 minutes per load will be allowed for unloading. Additional time will be charged at \$2.00 per minute or | <b>\$ 120.00 PER HOUR</b> |
|----------------------------------|--|---------------------------|

|                    |   |  |  |
|--------------------|---|--|--|
| <b>TAXES EXTRA</b> | Provincial Sales Tax is 8%. Goods and Services Tax 5%. Subject to any further increase by reason of government legislation. |  |  |
|--------------------|---|--|--|

|              |   |  |  |
|--------------|---|--|--|
| <b>TERMS</b> | <p>Prices on ready mixed concrete are net and due for payment on or before thirty days after date of invoice. On overdue accounts interest at 1.5% monthly (18% per annum) will be charged. The above prices are firm only if covered by a written quotation and are subject to terms and conditions thereon.</p> <p>All Concrete prices are subject to a \$7.00/m<sup>3</sup> escalator each January 1<sup>st</sup>.</p> |  |  |
|--------------|---|--|--|

Effective January 1, 2010

# maximizers

The Evolution of Concrete

Maximizers are proprietary ready-mixed concretes from CBM, designed to meet today's complicated construction requirements. Our leading edge concrete technology along with our quality commitment will significantly improve your bottom line! Prices for mixes not listed available upon request. All Maximizers products will conform to applicable CSA A23.1 and ASTM requirements.

## Agri-Max

Agri-Max™ Ready Mixed Concrete is a line of high quality concrete mixes specifically designed for the exceptional demands of Canadian Agriculture

## D-LaySet

Beating the heat is no sweat with CBM's D-Lay Set™ ready-mix concrete. Relief for your hot weather headaches.

## Fiber Blue

Millions of fibers strong – CBM's Fiber Blue™ is a durable, crack resistant concrete for driveways, patios, walks and floors.

## First-Up

Make the most of your day with CBM's First-Up™ ready-mix concrete... wherever you need high early strength for easy stripping.

## Redi-Fill

CBM's Redi-Fill™ is the perfect solution for hard to access areas and eliminates the need for compaction... especially where safety is an issue.

## Get-Set

Get-Set!™ from CBM speeds concrete set times by as much as 35% and permits placement at temperatures as low as -7°C.

## Lisa

Lisa™ is a high strength, extremely flowable, self consolidating concrete that provides a superior finish and workability.

## Re-Pel

Engineered quality for agricultural and chemical resistant applications. Low permeability and greater durability... good reasons to specify CBM's Re-Pel™.

## ShrinkGuard

Reduce concrete cracking and shrinkage with ShrinkGuard™ from CBM. Requires no special placement or finishing.

## Smooth Blue

Improve your profitability – CBM's Smooth Blue™ ready-mixed concrete gives a better finish with reduced cracking.

## StrucFiber

StrucFiber™ is a revelation in ready-mixed concrete providing the same reinforcement as steel fiber or WWF but far easier to place and finish.



# CBM

## VALUE ADDED PRODUCTS

ALL VALUE ADDED PRODUCTS WILL BE SUPPLIED BY CBM

### AIR ENTRAINMENT

Strength Mixes

|                   |     |                         |
|-------------------|-----|-------------------------|
| 40 MPa and higher | ADD | \$ 10.00 m <sup>3</sup> |
|-------------------|-----|-------------------------|

### CALCIUM CHLORIDE

|    |     |                        |
|----|-----|------------------------|
| 1% | ADD | \$ 5.00 m <sup>3</sup> |
|----|-----|------------------------|

|    |     |                      |
|----|-----|----------------------|
| 2% | ADD | 10.00 m <sup>3</sup> |
|----|-----|----------------------|

### COLOUR

|                              |     |                         |
|------------------------------|-----|-------------------------|
| Red colour for conduit cover | ADD | \$ 40.00 m <sup>3</sup> |
|------------------------------|-----|-------------------------|

|   |  |                  |
|---|--|------------------|
| All other colour mixes<br>(Colour chart available on request) |  | PRICE ON REQUEST |
|---|--|------------------|

|         |  |                   |
|---------|--|-------------------|
| Washout |  | \$ 80.00 PER LOAD |
|---------|--|-------------------|

### D-LAY SET

|                      |     |                         |
|----------------------|-----|-------------------------|
| 6 hour set retarding | ADD | \$ 10.00 m <sup>3</sup> |
|----------------------|-----|-------------------------|

|                      |     |                        |
|----------------------|-----|------------------------|
| 2 hour set retarding | ADD | \$ 7.00 m <sup>3</sup> |
|----------------------|-----|------------------------|

|            |     |                         |
|------------|-----|-------------------------|
| FIBER BLUE | ADD | \$ 15.00 m <sup>3</sup> |
|------------|-----|-------------------------|

### FIRST-UP

75%\* OF 28 DAY STRENGTH IN:

|        |     | 24 Hours                | 48 Hours                | 72 Hours                |
|--------|-----|-------------------------|-------------------------|-------------------------|
| 20 MPa | ADD | \$ 39.00 m <sup>3</sup> | \$ 35.00 m <sup>3</sup> | \$ 27.00 m <sup>3</sup> |
| 25 MPa | ADD | 41.00 m <sup>3</sup>    | 37.00 m <sup>3</sup>    | 29.00 m <sup>3</sup>    |
| 30 MPa | ADD | 43.00 m <sup>3</sup>    | 39.00 m <sup>3</sup>    | 31.00 m <sup>3</sup>    |
| 35 MPa | ADD | 45.00 m <sup>3</sup>    | 41.00 m <sup>3</sup>    | 33.00 m <sup>3</sup>    |

\*Based on proper curing temperatures in accordance with CSA requirements.

### GET-SET

|                         |     |                         |
|-------------------------|-----|-------------------------|
| Get-Set 1 (10°C to 8°C) | ADD | \$ 20.00 m <sup>3</sup> |
|-------------------------|-----|-------------------------|

|                        |     |                      |
|------------------------|-----|----------------------|
| Get-Set 2 (7°C to 5°C) | ADD | 26.00 m <sup>3</sup> |
|------------------------|-----|----------------------|

|                         |     |                      |
|-------------------------|-----|----------------------|
| Get-Set 3 (4°C to -1°C) | ADD | 31.00 m <sup>3</sup> |
|-------------------------|-----|----------------------|

|                          |     |                      |
|--------------------------|-----|----------------------|
| Get-Set 4 (-2°C to -7°C) | ADD | 41.00 m <sup>3</sup> |
|--------------------------|-----|----------------------|

### PUMP MIX

Minimum strength pumped

|        |     |                        |
|--------|-----|------------------------|
| 20 MPa | ADD | \$ 6.00 m <sup>3</sup> |
|--------|-----|------------------------|

|                       |  |                  |
|-----------------------|--|------------------|
| Strengths over 25 MPa |  | PRICE ON REQUEST |
|-----------------------|--|------------------|

|  |  |                  |
|--|--|------------------|
| Lightweight mixes<br>(Requires Smooth Blue High. See next item.) |  | PRICE ON REQUEST |
|--|--|------------------|

Additional material preparation time is required

### SMOOTH BLUE

|   |  |                  |
|---|--|------------------|
| Extended Range<br>(Maximum 230mm Slump) |  | PRICE ON REQUEST |
|---|--|------------------|

|                                     |     |                         |
|-------------------------------------|-----|-------------------------|
| High Range<br>(Maximum 190mm Slump) | ADD | \$ 15.00 m <sup>3</sup> |
|-------------------------------------|-----|-------------------------|

|                                    |     |                         |
|------------------------------------|-----|-------------------------|
| Mid Range<br>(Maximum 150mm Slump) | ADD | \$ 10.00 m <sup>3</sup> |
|------------------------------------|-----|-------------------------|

|                                       |  |                  |
|---------------------------------------|--|------------------|
| Lightweight mixes (Requires H.R.W.R.) |  | PRICE ON REQUEST |
|---------------------------------------|--|------------------|

Effective January 1, 2010

[www.stmaryscement.com](http://www.stmaryscement.com)

# YOUR GUIDE TO QUALITY CUSTOMER SERVICE

Our goal is to provide quality products, delivered on time and in a courteous manner while allowing flexibility to you, our valued customer.

## ORDERING GUIDELINES

CBM is committed to providing QUALITY and SERVICE on all Ready Mixed Concrete orders.

We believe that the ability of our customers to effectively schedule concrete orders is critical to on-time delivery. In order to serve our customers better we have created a set of ORDERING GUIDELINES.

By issuing these guidelines, we will endeavor to meet your service expectations by making the most effective use of our people and equipment.

- ✎ ADVANCE NOTICE  
In order to provide the best possible service, we encourage customers to place orders by 3:00 p.m. the day before the concrete is required.
- ✎ QUANTITY + RATE  
When you are placing an order, we must know the quantity of concrete that will be used on a particular pour, and the required pour rate in cubic metres per hour.

- ✎ All first-round orders must be placed as CONFIRMED ORDERS.
- ✎ RADIO ORDERS  
We discourage orders over the radio or to sales staff. If this is necessary we ask that the order be confirmed by telephone on the same day as the order is placed. (Balance orders will be accepted over the radio).
- ✎ ON CALL ORDERS will be scheduled *when confirmed* and as the existing workload permits.
- ✎ CANCELLATION OF ORDERS will only be possible if the truck is not yet loaded.
- ✎ KEEP US INFORMED  
Prompt notification to dispatch is necessary if there are changes or delays to your original order.

## OUR COMMITMENT

- ✎ We will *always* endeavor to be on the job at the scheduled time.
- ✎ Once a pour is started, our dispatchers are committed to keeping the customer supplied with concrete until the original order is finished. A balance to the original order will be shipped in a timely fashion. Additional metres will be supplied as scheduling permits.

- ✎ All orders will be taken only by the Plant Manager or Dispatcher who will do everything possible to work the order in at an acceptable time.
- ✎ Delivering a quality product with exceptional service is our daily goal.

## DISPATCH HOURS

- ✎ Hours for ordering concrete are 7:00 a.m. to 5:00 p.m. Monday to Friday.
- ✎ Orders taken before 7:00 a.m and after 5:00 p.m. will be scheduled as truck availability permits.

## JUST A REMINDER

- ✎ Proper site preparation and organization are essential to Quality Service.
- ✎ It is the customers responsibility to provide qualified flagmen and bucket personnel.
- ✎ **Excessive concrete returns are a hindrance to providing our customers with good service.**



[www.stmaryscement.com](http://www.stmaryscement.com)